Message Text

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ACTION AID-59

INFO OCT-01 AF-05 ADP-00 EB-05 L-03 IGA-02 INR-09 XMB-01

COME-00 TRSE-00 RSC-01 RSR-01 /087 W ------ 097687

R 200715 Z MAR 73 FM AMEMBASSY TANANARIVE TO SECSTATE WASHDC 5179 AMEMBASSY NAIROBI

CONFIDENTIAL TANANARIVE 0392

E. O. 11652: ADS, DECLAS 3/19/75

TAGS: ETEL, MA, US

SUBJ: PROPOSED TELECOMMUNICATIONS LOAN

REFS: A) NAIROBI 1 699; B) STATE 42944

NAIROBI FOR REDSO/ EA

- 1. SINCE IT IS EXTREMELY UNLIKELY THAT GOMR WOULD CONSIDER LOAN WITH SECOND STEP 6 PERCENT INTEREST RATE, WE DO NOT BELIEVE IT IS IN OUR INTEREST TO RAISE FORMALLY THIS QUESTION WITH PTT AT THIS STAGE AS SUGGESTED REF A. TO DO SO MIGHT ONLY SLOW DOWN PROCESSING OF LOAN REQUEST. IT HAS BEEN OBVIOUS THAT ER SINCE GOMR FIRST APPROACHED USG WITH REQUEST FOR NEW PTT LOAN, MALAGASY OFFICIALS HAVE BEEN THINKING IN TERMS OF LOW INTEREST RATE SIMILAR TO THAT IN FIRST TELECOMMUNICATIONS LOAN. GOMR NEGOTIATED SEVERAL MONTHS WITH JAPANESE IN ATTEMPT TO OBTAIN 3 PERCENT LOAN FOR TAMATAVEDIEGO SUAREZ RADIO TELEPHONE LINK (AS WELL AS SIMILAR LOAN FOR NAMORONA HYDROELECTRIC PROJECT), AND ONLY FINALLY RELUCTANTLY AGREED TO A 4 PERCENT INTEREST RATE.
- 2. UNDER THESE CIRCUMSTANCES WE BELIEVE THAT TO ENCOURAGE MALAGASY

TO ACCEPT 6 PERCENT LOAN FOR PTT WOULD RUN COUNTER EMBASSY'S PRESENT POLITICAL STRATEGY FOR FURTHERING U. S. INTERESTS IN MALAGSY REPUBLIC. IN BRIEF, OUR STRATEGY IS TO KEEP GOMR IN FAVORABLE FRAME OF MIND VIS- A- VIS U. S. INTERESTS BY (A) MEETING A FEW OF ITS REQUESTS FOR AID THROUGH ASSISTANCE ON CONCESSIONAL TERMS (SUCH AS

IN CASE OF PRESENT TELECOM LOAN) AND ($\ensuremath{\mathsf{B}}\xspace)$ DIVERTING OTHER AID REQUESTS

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TO

SOURCES SUCH AS EXIMBANK OFFERING MORE CONVENTIONAL COMMERCIAL TERMS.

3. THEREFORE ON MARCH 19 EMBOFF PROVIDED LIST OF QUESTIONS REF B TO PASCAL RATOVONDRAHONA, CHIEF OF PTT TECHNICAL SERVICE, INDICATING THAT AID/W NEEDED THIS INFORMATION TO CONSIDER LOAN WITH 3 AND ONE HALF PERCENT INTEREST RATE. RATOVONDRAHONA SAID HE HOPED TO BE ABLE TO HAVE ALL INFORMATION READY FOR WESTLEY VISIT MAR 23.

WHEN EMBOFF SUGGESTED ALTERNATIVE OF 6 PERCENT INTEREST RATE, RATOVONDRAHONA SAID HE WAS SURE NEITHER GOMR NOR PTT WOULD BE PREPARED TO CONSIDER SUCH A HIGH RATE.

MENDENHALL

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^{***} Current Handling Restrictions *** n/a

^{***} Current Classification *** CONFIDENTIAL

Message Attributes

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Disposition Date: 28 MAY 2004

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Subject: PROPOSED TELECOMMUNICATIONS LOAN

TAGS: ETEL, MA, US

To: AID NAIROBI

SECSTATE WASHDC

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005